



ICU Technologies Inc. Corporate Information

- EIN # 27-3118908
- CA State Contractor License # 959749 issued 4/11/2011 - 4/30/2021 (C-7 prime)
- DIR # 1000064885
- Certified Small Business # 1492720
- Main Phone- (530) 488-7200 Support- (530) 488-7201
- Main email- sales@icu-techinc.com
- GSA MAS Contract # 47QSWA18D003K (4/13/2018 through 4/12/2023)
- CMAS Contract # 3-18-84-0054D (5/9/2018 through 4/12/2023)

1382 Blue Oaks Blvd, Suite 110, Roseville CA 95678
(530) 488-7200 main (530) 488-7201 support
www.icu-techinc.com



Security Systems Design & Integration | Technology | Consulting | Master Planning

ICU Technologies, Inc. (ICU) provides strategic Public Safety & Security solutions for State, Local, Education and Federal Government organizations. Our unique approach enables us to be a true value add partner to our clients by developing and implementing beneficial solutions that address the holistic needs of the organization, educating our clients on the best approaches in addressing their Public Safety & Security needs, and simplifying the procurement process. Our processes produce positive Measurable Business Outcomes for the clients that we work with.

As a Disabled Veteran Owned Small Business, ICU is committed to excellence and creating innovative, flexible, and scalable solutions for our State, Local, Education and Federal clients.

What differentiates ICU from our competition?

- **Our People** – Our team is comprised of experienced and knowledgeable professionals committed to the success of our clients' missions. Most of our team members have 20+ years designing and integrating safety and security systems within the Government market space. We have designed, integrated and managed many large and complex solutions. From our experiences, we have documented and learned from lessons both good and have become experts in guiding our clients to avoid certain pitfalls relating to sourcing and deploying Public Safety and Security solutions.
- **Performance-Based Processes** – ICU has invested heavily into processes that quickly gain full stakeholder consensus on solutions and approach, streamline the procurement process for our clients', and effectively deliver projects on time and on budget without sacrificing quality.
- **Trusted Partner** – Our business is to guide our clients in acquiring a solution that marks all their check boxes and mitigates all their safety and security concerns. We will never implement a solution that is not the perfect fit for specific needs. Where most providers in our service offering are looking to make a sale and move on to the next, ICU stands with our clients from inception to completion and beyond.
- **Focused Technologies** – We are experts on a suite of handpicked, best in breed technology solutions that complement each other to address holistic Public Safety & Security needs, leaving zero gaps, and delivering measurable results.
- **Passion** – ICU and its employees are passionate and take pride in making our communities Safe & Secure
- **Contract Vehicles** - ICU holds Government Services Administration (GSA) (Contract # 47QSWA18D003K) and California Multiple Award Schedule (CMAS) (Contract # 3-18-84-0054D) to save our State, Local, Education and Federal Government clients time and money in purchasing Public Safety and Security Systems. Projects can be sole sourced using these contract vehicles, eliminating the costly and time and resource consuming Request for Proposal (RFP) process.

ICU Technologies Inc.
13620 Lincoln Way Suite 230
Auburn, CA 95603
www.icu-techinc.com



GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link www.gsa.gov.

MULTIPLE AWARD SCHEDULE (MAS)

LARGE CATEGORY – SECURITY AND PROTECTION

Subcategory: Protective Equipment

SIN 334220 Surveillance Systems, Wearable Body Cameras, and Vehicular Video

Subcategory: Security Systems

SIN 334290 Security and Detection Systems

SIN 334290L Physical Access Control Systems (PACS) - Legacy

LARGE CATEGORY – MISCELLANOUS

Subcategory: Complimentary Special Item Numbers (SINs)

SIN ANCILLARY Ancillary Supplies and Services

SIN OLM Order-Level Materials

CONTRACT NUMBER: 47QSWA18D003K

CONTRACT PERIOD: April 13, 2018 – April 12, 2023

CONTRACTOR:
ICU Technologies, Inc.
13620 Lincoln Way #230
Auburn, CA 95603

Phone Number: 559-761-1262
Fax Number: 559-892-1142
E-mail: gsasales@icu-techinc.com
Website: www.icu-techinc.com

CONTRACT ADMIN: Matthew Rieder
mrieder@icu-techinc.com

BUSINESS SIZE: Veteran Owned- Small Business (VOSB)



CUSTOMER INFORMATION (Ordering Guidance)

1a. Special Item Numbers:

SIN 334220 Surveillance Systems, Wearable Body Cameras, and Vehicular Video

SIN 334290 Security and Detection Systems

SIN 334290L Physical Access Control Systems (PACS) - Legacy

SIN ANCILLARY Ancillary Supplies and Services

SIN OLM Order-Level Materials

1b. Lowest Priced Item/SIN: SIN 334290L, AC-HID-CORP1K-MC-1000, Price: \$.28
SIN 334220, APD-MT-WALL1, Price: \$6.61

1c. Hourly Rates (Services): SIN 334290, ANCILLARY, Security Technician I \$116.57/hr

2. Maximum Order: SIN 334290L - \$250,000; SIN 334220 - \$250,000; SIN 334290 – \$250,000; SIN ANCILLARY - \$250,000; SIN OLM - \$250,000

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. Minimum Order: \$100.00

4. Geographic Coverage: Domestic, 50 states, Washington, DC, Puerto Rico, and US Territories

5. Points of Production: USA

6. Statement on Net Price: Prices shown in pricelist are net (negotiated discount has been applied and the IFF has been added).

7. Quantity Discounts: 1%, 250k; 2%, 500k (Avigilon Items Only)

8. Prompt Payment Terms: Net 30 days, 0 %. *Information for Ordering Offices:* Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards at/below micro-purchase threshold: Accepted at or below the micro-purchase threshold

- 9b. **Government purchase cards above micro-purchase threshold:** Please contact contractor.
10. **Foreign Items:** None
- 11a. **Time of Delivery:** 30 days ARO
- 11b. **Expedited Delivery:** Consult with Contractor.
- 11c. **Overnight and Two-day Delivery:** Consult with Contractor for rates.
- 11d. **Urgent Requirements:** Consult with Contractor.
12. **F.O.B Points:** FOB Origin
- 13a. **Ordering Address:** Same as Contractor's Address
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
14. **Payment Address:** 13620 Lincoln Way #230
Auburn, CA 95603
15. **Warranty Provision:** Standard Commercial Warranty.
Customer should contract contractor for copy of warranty or generally N/A for services
- 15a. **Return/Restocking Policy:** None
16. **Export Packing Charges:** N/A
17. **Terms and conditions of commercial credit card acceptance:** Contract Contractor for credit card limit **Government** acceptance over micro purchase threshold.
18. **Terms and conditions of Government rental, maintenance, and repair:** N/A
19. **Terms and conditions of Installation** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices** N/A
- 20a. **Terms and conditions for any other services** N/A

- 21.** List of service and distribution points N/A
- 22.** List of participating dealers: N/A
- 23.** Preventive Maintenance: N/A
- 24a.** Environmental Attributes: N/A
- 24b.** Section 508 Compliance: N/A
- 25.** DUNS Number: 016665843
- 26.** CCR (SAM) Registration: SAM Registration valid and current.

Services Pricing

SIN (s)	Labor Categories	Minimum Education/Certification Level	Minimum Years of Experience	Functional Responsibility	GSA Price (w/IFF) Hourly Rate
ANCILLARY 334290	Security Technician I	Bachelors	3 years	Installation and service of access control and video surveillance field devices/systems.	\$116.57
ANCILLARY 334290	Security Technician II	Bachelors	4 years	Installation and service of access control and video surveillance field devices/systems with expertise in remote surveillance integration.	\$125.54
ANCILLARY 334290	Project Manager	Bachelors	6 years	Manage and set schedule, coordinate with others, communicate system status.	\$147.96
ANCILLARY 334290	Senior Engineer	Bachelors	8 years	Design and system integration, software set up, oversight of installation by technicians.	\$156.93

Products Pricing

See GSA Advantage

**Approved Government Contract Vehicles
For Law Enforcement, K-12 and Local Government**

PUBLIC SAFETY SECURITY SOLUTIONS.





Approved Contract Vehicles



GSA MAS- No \$ cap for parts, install and service level agreement. All product and labor is pre-negotiated. Contractor is pre-vetted. Pre-negotiated pre-determined bulk discounts. Cooperative Purchasing Agreement for 2. Total Solutions are only available through a **GSA Schedule 84** for Security as well as Schedule 70 for IT.

CMAS- Base GSA Contract required, limits all installation/labor to 50% of total value of contract. \$25K max limit on project total misc., conduit, cable etc...

CUPCAA- \$200,000 limit, pricing not pre-negotiated



SECURITY SOLUTIONS

GSA/CMAS Contract Vehicles

RAL SERVICES ADMINISTRATION
RAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

Access to current ordering information, terms, and conditions, up-to-date pricing, and the option to create an electronic order are available through GSA Advantage!, a more efficient distribution system. The RALM™ or GSA Advantage! is GSA's advantage.gov

Information on existing GSA federal supply schedules click on the GSA Schedules link www.gsa.gov

MULTIPLE AWARD SCHEDULE (MAS)

CATEGORY – SECURITY AND PROTECTION

Category: Protective Equipment

220 Surveillance Systems, Wearable Body Cameras, and Vehicular Video

Gov't Security Systems

290L Security and Detection Systems

CATEGORY – MISCELLANEOUS

Gov't Complimentary Special Item Numbers (SINs)

SILLARY Ancillary Supplies and Services

A Order-Level Materials

ACT NUMBER: **47QSWA18D003K**

ACT PERIOD: April 13, 2018 – April 12, 2023

ACTOR:

ICU Technologies, Inc.
13620 Lincoln Way #230
Auburn, CA 95603

Phone Number:

559-761-1222
559-892-1142
E-mail:
bsales@icu-tecinc.com
Website:
www.icu-tecinc.com

ACT ADMIN:

Matthew Rieder
mrieder@icu-tecinc.com

SS SIZE: Veteran Owned- Small Business (VOSB)



DGS
CALIFORNIA DEPARTMENT OF
GENERAL SERVICES

MULTIPLE AWARD SCHEDULE ICU Technologies, Inc.

State of California

GSA Contract 47QSWA18C

Procurement Divi
303 Third Street, 2nd Fl
West Sacramento, CA

CMAS NUMBER:	3-18-84-0054D
SUPPLEMENT NO.:	N/A
CMAS TERM DATES:	5/9/2018 through 4/12/2023
CMAS CATEGORY:	Information Technology Goods & Services
APPLICABLE TERMS & CONDITIONS:	<u>March 15, 2018</u>
MAXIMUM ORDER LIMIT:	State Agencies: See Purchasing Authority Dollar Threshold provisions Local Government Agencies: Unlimited
FOR USE BY:	State & Local Government Agencies
BASE GSA SCHEDULE NO.:	47QSWA18D003K
BASE SCHEDULE HOLDER:	ICU Technologies, Inc.

This CMAS provides for the purchase, warranty and installation of access control systems and accessories. (See page 2 for the specific brands, labor categories, and restrictions applicable to this CMAS.)



CMAS Overview and Guide



Contract
47QSWA16

Agov Share: f t g+ e

Cancels Translate

For example, how to sell to the state?

SEARCH

≡ DGS Procurement Division

◀ DGS HOME HOME SERVICES FORMS RESOURCES NEWS EVENTS ABOUT CONTACT

HOME PROCUREMENT RESOURCES CALIFORNIA MULTIPLE AWARD SCHEDULE GUIDE

California Multiple Award Schedules (CMAS) Overview and Guide

CMAS Overview and Requirements

The Basis for CMAS Agreements

The State of California establishes multiple award agreements in accordance with Public Contract Code Sections 10290 et seq. and 12101.5 (effective January 1994). A multiple award is an award to two or more contractors for the same products and/or services at the same or similar prices.

Multiple award does not pertain to the number of buyers who would be ordering from the agreement, but rather the number of contractors receiving an award from a common bid process.

CMAS agreements are not established through a competitive bid process conducted by the State of California. Because of this, all pricing, products and/or services offered must have been previously bid and awarded on a Federal GSA schedule. The supplier completes a CMAS Application offering products and/or services at prices based on an existing Federal GSA multiple award schedule. This schedule is referred to as the "base" contract. Upon review and acceptance of the application, the

Phone: (916) 375-4363
Email: cmas@dgs.ca.gov



GSA Cooperative Purchasing



Per Diem Lookup

5. General Services Administration

Selling

Real Estate

Policy & Regulations

Small Business

Travel

Shared Services

Technology

About Us

Purchasing & Selling / Purchasing Programs / GSA Schedules / Schedule Buyers / State and Local Governments / Cooperative Purchasing

Cooperative Purchasing

Buyers

The Cooperative Purchasing Program allows state, local, and tribal governments to purchase IT, security, and law enforcement products and services offered through specific Schedule contracts. Cooperative Purchasing allows eligible entities to purchase from approved industry partners, at any time, for any reason, using any funds available.

Card Holders

Legal Officers

Eligibility

Local Governments

40 U.S.C § 502(c) offers the following definition of state or local government:

"The term, 'State or local government' includes any State, local, regional, or tribal government, or any instrumentality thereof (including any local educational agency or institution of higher education)." Educational Institutions include:

- Local elementary, middle, and high schools operated by public school boards;
- Public colleges, community colleges, technical colleges; and
- Public universities that provide at least a two-year program that offers a degree or offers credit toward such a degree.





Federal Statute 40 U.S.C § 502 (c)



AL SERVICES ADMINISTRATION
gton, DC 20417

ADM
February :

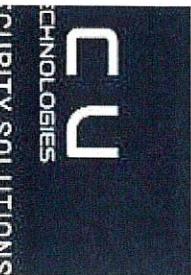
GSA ORDER

T: Eligibility to Use GSA Sources of Supply and Services

Pose. This Order provides definitions and listings of agencies and organizations authorized to use GSA sources and services. It also provides definitive guidelines concerning eligibility requirements.

(6) Use of Certain Federal supply schedules by state and local Governments. State and local government access to GSA sources of supply, as detailed below. State or local government, defined at 40 U.S.C. § 502(e); any state, local, regional, or tribal government, or any instrumentality thereof (including any local educational institution of higher education). In any case of the use by a state or local government of a Federal supply, participation by a firm that sells to the Federal Government through its Federal supply schedule contract by with respect to a sale to the state or local government under that contract.

(a) Cooperative Purchasing. Pursuant to 40 U.S.C.502(c), the Administrator may provide for the use of local governments of Schedule 70 and Schedule 84 for supplies and services available under those Federal es.



GSA Contract Awards-Sample PO's



City of Elk Grove

8401 Laguna Palms Way
Elk Grove, California 95758

TO: **TCC TECHNOLOGIES INC.**

3303 W AIRPORT DR
VISALIA, CA 93277

REQUISITION NO: 00030951

CUSTONER#: 102818-A
OUR PURCHASER ORDER NUMBER MUST

APPEAR ON ALL INVOICES, PACKING

LIST AND CORRESPONDENCE.

PHONE:

DELIVER ITEMS TO:

SEND INVOICE TO:

CITY OF ELK GROVE
8401 LAGUNA PALMS WAY
ELK GROVE, CA 95758

ITEM	DESCRIPTION	QTY	UNIT	UNIT PRICE	EXTENSION
001	AVIGATION DOME CAMERAS 4X3 MP, NDR, LIGHTCATCHER, 2.8MM, CAMERA ONLY ITEM #12C-F4A-4M1-360	3	EA		
002	OUTDOOR PENDANT MOUNT ADAPTERS ITEM #H4AMH-AD-PENDL	3	EA		
003	OUTDOOR PENDANT NPT ADAPTERS IR PTZ ITEM #H4PTZ-MNT-NPTAL	3	EA		
004	DOBLE BUBBLES AND COVERS FOR OUTDOOR SURFACE MOUNT OR PENDANT MOUNT, CLEAR ITEM #6A4CH-DO-COVERL	3	EA		
005	SHIPPING TAX \$	1	EA		340.09

FOR POLICE
GSA SCHEDULE 84 CONTRACT# 47GEMW15D03K





GSA Contract Awards-Sample PO's



Purchase Order

Fiscal Year 2019

Page: 1 of: 1

THIS NUMBER MUST APPEAR ON ALL
INVOICES, PACKAGES AND SHIPPING PAPERS.

Purchase Order # **30190456**

Delivery must be made within doors of
specified destination.

MATTHEW JAMES RIEDER
ICU TECHNOLOGIES INC.
9303 W. AIRPORT DR.
VISALIA, CA 93277

MADERA POLICE DEPARTMENT
330 SOUTH C STREET
MADERA, CA 93638-3727

Vendor Phone Number	Vendor Fax Number	Requisition Number	Delivery Reference				
Date Ordered	Vendor Number	Date Required	Freight Method/Terms	Department/Location			
Item#	Description/PartNo			QTY	UOM	Unit Price	Extended Price
1	The Above Purchase Order Number Must Appear On All Correspondence - Packing Sheets And Bills Of Lading			1.0	EACH	\$41,212.12	\$41,212.12
1	MODIFIED: Camera System GSA Contract #47QSWA18D003K						



GSA Contract Awards-Sample PO's



Contract
47QSWA18

PURCHASING DEPARTMENT
PHONE (209) 574-1613
FAX (209) 574-1567

PURCHASE ORDER
MODESTO CITY SCHOOLS
426 LOCUST STREET, MODESTO, CA 95351-2631

PURCHASE ORDER NO: 193616

SHIP PREPAID TO: CENTRAL WAREHOUSE

RECEIVING HOURS:

7:00-2:00 PT MONDAY-FRIDAY

1424 WOODLAND AVE
MODESTO CA 95351-1193

F.O.B. POINT IS DESTINATION UNLESS OTHERWISE NOTED.

TERMS: NET 30 DAYS UNLESS NOTED.

ORDER DATE	REQUESTED BY	M&O/ORTH	Description	Unit	Unit Price	Total Price
05/23/2019						

1	1	LY	PARTS AND INSTALLATION FOR SECURITY CAMERA SYSTEM AT MARK TWAIN MIDDLE SCHOOL		514,117.93	514,117.93
QUOTED BY: BRIAN VAN NORMAN QUOTE DATE: APRIL 30, 2019 CONTRACT: GSA 47QSWA18D003K BOARD APPROVED MAY 13, 2019						

Sub Total 514,117.93

ACCOUNTS PAYABLE
PHONE (209) 574-8476
FAX (209) 574-1542



GSA Contract Awards-Sample PO's



Contract
47QSWARE

Sacramento City Unified

School District

Purchasing

5735 47th Avenue

Sacramento, CA 95824

(916) 643-9460 FAX (916) 399-2022

SHIP TO:

FACILITIES SUPPORT SERVICES

425 1st Ave

SACRAMENTO, CA 95818-0000

IMPORTANT INSTRUCTIONS TO VENDOR

1. Itemized INVOICES in Duplicate.
2. Enclose PACKING LIST with ALL shipments.
3. No deviation in PRICE or SUBSTITUTION in kind permitted.
4. All deliveries F.O.B. Destination unless otherwise specified. If freight is to be charged, prepay, and add to invoice.
5. THE LAW REQUIRES MATERIAL SAFETY DATA SHEETS FOR PRODUCTS ON THIS ORDER. PLEASE ENCLOSE WITH INVOICE.
6. Purchase order number must appear on packing slip.

ORDER LOCATION
0807 - FACILITIES SUPPORT SERVICES

ITEM	QTY	UNIT	DESCRIPTION	UNIT COST	EXTENSION
			Reference CONTRACT NUMBER: 47QSWA18D003K PER APPROVED QUOTE DATED JAN 10, 2020 FOR THE DOOR SECURITY IMPROVEMENT AT 9 EAST AREA ELEMENTARY SCHOOLS PROJECT		

PURCHASE ORDER

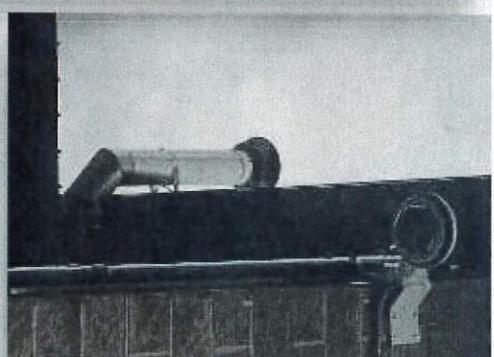
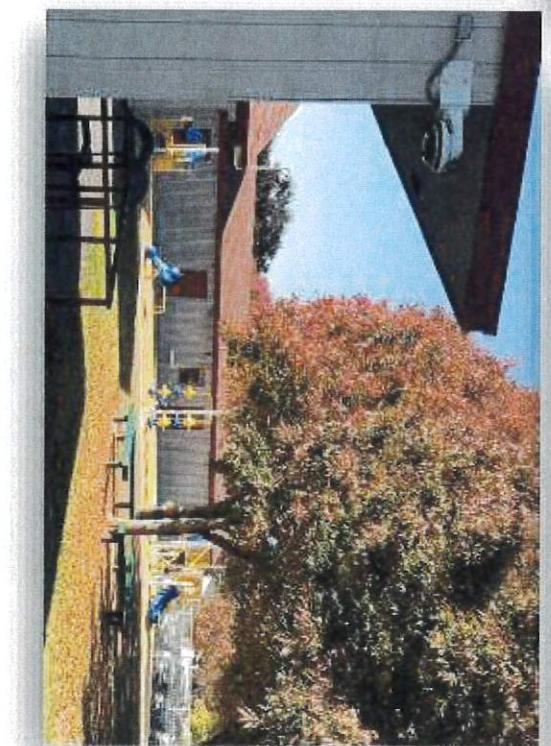
NO. P20-02260

DATE 02/19/2020

REQUISITION#
EMAN/CONTRERAS/FLOREZ

REQUISITION #
R20-03252

DATE REQUIRED F.O.B. TERMS OF PAYMENT SHIP VIA BUYER
03/20/2020 Destination Net 30 As Required Dan Sanchez



ICU Past Performance



Contract 47GSMWAE

CU
TECHNOLOGIES

SECURITY SOLUTIONS

Public Safety Security Customers



Contract 47GSAWA16



FOLSON
CITY OF
DISTINCTIVE BY NATURE



Excellence in Education

INTEGRITY BASED, CUSTOMER FOCUSED, RESULTS DRIVEN



COSUMNE



ICU Blogs/Articles/Press Releases



Contract 47QSMWA16
Contract 47QSMWA16

GSA Cooperative Purchasing & Eligibility-

<https://www.gsa.gov/buying-selling/purchasing-programs/gsa-schedules/schedule-buyers/state-and-local-governments/cooperative-purchasing>

GSA Cooperative Purchasing Security-Fire & Law Enforcement-

<https://www.gsa.gov/buying-selling/purchasing-programs/gsa-schedules/schedule-offerings/list-of-legacy-schedules/schedule-84-security-fire-law-enforcement>

ICU Home- <https://www.icu-techinc.com/>

ICU Solutions- <https://www.icu-techinc.com/solutions/>

ICU About- <https://www.icu-techinc.com/about/>

ICU Blog- <https://blog.icu-techinc.com/>

ICU LinkedIn- <https://www.linkedin.com/company/icu-technologies-inc/>

www.icu-techinc.com

Thank you

PUBLIC SAFETY SECURITY SOLUTIONS.

